

We spoke with Doug Sauer, an independent advisor to the New York Council of Nonprofits (NYCON) and its former CEO, who is consulting with a number of New York-based nonprofits to help them explore and navigate mergers and acquisitions. NYCON also has a legal team on staff that provides dissolution services. "It is important to first note that dissolution is not necessarily a bad thing and may very well be the responsible action to take if there are assets to be preserved that can transfer to a nonprofit of similar mission," he said. He also observed that nonprofits do not need to have a viable business or effective program model to be created, so we should not be surprised that many do not survive, especially during tough economic times.

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