There's something here for everyone!

MEMBERSHIP BENEFITS

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1-800-515-5012	www.nycon.org	info@nycon.org
WELCOME TO NYCON!

The New York Council of Nonprofits (NYCON) works together with our members, community representatives, funders and stakeholders to build the capacity of nonprofits, in order to enhance the quality of life in our local communities.

We also work in close partnership with government officials (federal, state, and local) and the private sector (community foundations, private foundations, and United Ways) to educate and directly assist their nonprofit constituencies.

We are a 501(C)(3) statewide association that provides a collective voice for the nonprofit sector and serves as a crucial advocate and ally.

Joining NYCON just makes good fiscal sense. The average nonprofit member pays $130 in dues and can save significantly more by taking advantage of our group purchasing programs. NYCON and Council Services Plus (our insurance subsidiary) saved more than $1,000,000 in insurance premiums for our members last year alone.

Doug Sauer, NYCON CEO
**Council Services Plus** | CS Plus was created to bring an unmatched level of understanding of nonprofit operations and insurance solution development to members.

**Innovative Charitable Initiatives** | Provides fiscal sponsorship, employee administration and a temporary home for programs in transition to emerging charitable groups in New York State and nationwide. Innovative Charitable Initiatives has worked with many respected New York and national grantmakers and successfully administered federal, state and local governmental grants on behalf of its clients.

**BoardStrong** | A comprehensive board building solution providing board recruitment, education and development services. High-touch, personalized board placements, access to the charitySTRONG digital board matching and education platform, and a team of expert board trainers and facilitators.
### Membership Costs

<table>
<thead>
<tr>
<th>Budget</th>
<th>2020 Annual Dues</th>
</tr>
</thead>
<tbody>
<tr>
<td>Under $25,000</td>
<td>$60.00</td>
</tr>
<tr>
<td>$25,000 - $50,000</td>
<td>$80.00</td>
</tr>
<tr>
<td>$50,000 - $500,000</td>
<td>$130.00</td>
</tr>
<tr>
<td>$500,000 - $1 Million</td>
<td>$160.00</td>
</tr>
<tr>
<td>$1 Million - $2 Million</td>
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<tr>
<td>$2 Million - $3 Million</td>
<td>$325.00</td>
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<tr>
<td>$3 Million - $5 Million</td>
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<tr>
<td>$5 Million - $7 Million</td>
<td>$550.00</td>
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<tr>
<td>$7 Million - $10 Million</td>
<td>$600.00</td>
</tr>
<tr>
<td>$10 Million +</td>
<td>$700.00</td>
</tr>
</tbody>
</table>

**Members can earn back their dues and MORE with all the discounts and services available to them.**

### What's Included

- Federal, State, & Local Policy Information & Analysis
- Lunch & Learn Educational Webinar Series
- Nonprofit News, Updates & Action Alerts
- Regulatory Compliance Assistance & Nonprofit Advocacy
- Online Nonprofit Job Board Access
- Digital and In-Person Governance Training and Resources
- Phone/Email Assistance on Nonprofit Management Issues
- Publications (Salary & Benefits Survey Executive Summary, Key Provisions of the NPRA & More!)
NYCON provides a wide array of high quality, affordable solutions. With thousands of nonprofit members, we work to build the capacity of organizations and communities to enhance the quality of life through responsive, cost-effective services. These services include:

- Board & Leadership Development (through Governance Matters)
- Fiscal Sponsorship Services (through Innovative Charitable Initiatives)
- Financial Management
- Fund Development Planning
- Human Resources and Executive Transitions
- Legal Assistance, Document Filing & Corporate Compliance
- Community Needs Assessments
- Organizational Design & Management Assistance
- Program Development & Evaluation
- Strategic Restructuring & Affiliations
- Strategic Planning Facilitation

Contact Julie in the Membership Office for more information at membership@nycon.org or 800-515-5012 ext. 126.
How Much Do NYCON's Consulting Services Cost?
- Consulting services are often exclusive to NYCON members.
- The average rate for consulting services is $150 per hour.
- Rates for attorney-led legal assistance start at $175 per hour.
- Working directly with NYCON CEO, Doug Sauer, generally costs $190 per hour.

Is Any Consulting Free to Members?
- Yes, NYCON members can contact our expert staff with their quick questions either via email or phone at no cost.
- **These consultations are limited to a 30 minute maximum per quarter.**
- Financial support for capacity building services is available in many regions through our generous funding partners (Includes NYSCA, DYSON Foundation, United Way of Greater Rochester, Hoyt Foundation)

Need Assistance Funding a Capacity Building Project?
If your organization is located in the Capital Region, Mid-Hudson Valley area, Otsego County, Southern Tier, or Rochester area, please visit our website www.nycon.org or contact our Membership Office (membership@nycon.org) for more information on funding opportunities in your region.
Council Services Plus: Your Nonprofit Insurance Solution

Council Services Plus' mission is to provide quality service, comprehensive coverage, and competitively priced insurance and employee benefits to nonprofits and related organizations in a manner that strengthens the work of the New York Council of Nonprofits and the nonprofit community.

Insurance and employee benefit products include but are not limited to:

- Director's & Officer's Insurance
- General Liability Insurance
- Health Insurance
- Dental Insurance
- Vision Insurance
- Life Insurance
- Short Term Disability
- Unemployment Savings Program

Contact Eric Laughlin at el laughlin@councilservicesplus.com 877-501-4277 ext. 128 for more information.
Budget & Cash Flow Toolkit
Designed with the needs and resources of the smaller to medium sized nonprofit in mind, NYCON’s Chief Fiscal Officer and staff have designed a “fool proof” tool for developing a streamlined, compliant and easy to understand budget.

$299 for NYCON Members
$399 for Nonmembers

Nonprofit Job Board
Free to NYCON Members, submit your open positions at your nonprofit to post on NYCON's Nonprofit Job Board. Posting is easy: Just log into your Member Dashboard Account and click Post Job Opening.

FREE to post for NYCON Members

Grantstation.com Discount
GrantStation.com, Inc. offers nonprofit organizations, educational institutions, and government agencies the opportunity to identify potential funding sources for their programs or projects as well as resources to mentor these organizations through the grantseeking process.

NYCON Members pay only $75/year to access Grantstation.com (Normally $699)
NYCON Services: Online Resources

Online Corporate Ally Directory
NYCON Members have access to a listing of organizations that have chosen to partner with NYCON that provide additional services to nonprofits. Some Allies also provide discounts for NYCON Members.

NYCON Member Dashboard
NYCON Members can create their own Member Dashboard Account. This benefit is available to each member organization's staff and board list. The NYCON Member Dashboard houses our vast Resource Library, Recorded Webinar Library, and allows members to submit free job postings, register for free/discounted events at the Member Rate, and update their organization information if needed.

Contact Julie in the Membership Office for more information at membership@nycon.org or 800-515-5012 ext. 126.
This two-day retreat for nonprofit decision-makers takes place annually at the historic and beautiful Mohonk Mountain House in New Paltz, NY. Typically occurring in early-mid October, Camp Finance is New York State's premier financial management conference for nonprofit organizations. Mohonk Mountain House has hosted Camp Finance since its inception in 2002. We look forward to each year's conference which brings together the foremost thinkers in financial management, philanthropy, fundraising, marketing and communications, and nonprofit policy and advocacy. NYCON's Annual Members Meeting & Awards Luncheon are also featured at this event.

Members-only rates for Camp Finance for the full two-day conference start at $799

For more information:
www.nycon.org/attend-event
OR
Contact the Membership Office at membership@nycon.org or (800) 515-5012 ext. 126

NYCON EVENTS:
CAMP FINANCE
This two day retreat is a highly interactive, dynamic, and intensive training experience for nonprofit Executive Directors with less than 5 years experience in their role. Participants will be introduced through practical application, to the many and varied skills necessary for a successful Executive Director to master. Led by a multidisciplinary instructor team, emphasis is placed on the "real world" elements of nonprofit executive leadership, management, and problem solving. Participants discuss a variety of topics such as the Executive Director's Role, the Board/Executive Director Relationship, Nonprofit Accounting, Marketing, Fundraising, Legal Accountability, and more.

Members-only rates for the full retreat start at $629

Find NYCON Event Information on our website at https://www.nycon.org/news-events/events

Contact the Membership Office at membership@nycon.org or (800) 515-5012 ext. 126 for more information.